

## *Managing Risk and Security Efficiently and Affordably*

Banks are working hard to squeeze out all excess costs, improve productivity and find operational efficiencies in this recession. Often these operational cost reduction changes call for reducing IT departments staff or outsourcing more IT operations. This means bank IT workers must automate their operations to make up the difference, or serious security lapses may occur.

The difficulty of making these often-complex adjustments has been compounded by increased pressure from federal regulators and internal auditors. It seems that everyone wants proof that the bank's policies and procedures are being strictly followed. While it may be hard to accept these ongoing compliance requests, they are being sought for good reasons - both internal and external threats have never been more numerous.

At Xceedium, our goal is to make it as easy as possible for IT departments to remain fully compliant without sacrificing efficiency. Our hardened, cost effective GateKeeper appliance can be rapidly installed and configured and deliver access control and audit all in one place. We have spent years making our patented system more efficient in automating controls and installing the auditing capabilities that allows an assessor to quickly see that you are in compliance. Our experienced engineers take pride in the fact that we have integrated well with existing systems, e.g., we are VM Ware and Citrix-Ready and integrate seamlessly with existing solutions like Active Directory, RSASecureID, PKI/CAC etc.

The FDIC has made it one of their top priorities in 2010 to ensure that banks are following stringent regulations around third party vendors and external users. With Xceedium GateKeeper in place, vendors, application developers, technical contractors and general users can securely access critical IT resources, from anywhere, without putting a footprint on the network but with all of their activity being tracked and logged. We completely "compartmentalize" their access to the exact servers and systems that they need to work on, while our LeapFrog Prevention™ technology keeps them contained within their authorized areas. Not only do we monitor and restrict their access, we also log and record everything that they do while connected to critical IT resources and can literally play it back to show exactly what they did and when they did it. GateKeeper's comprehensive reporting makes compliance easy and automated.

Just as we restrict, monitor, alert, remediate, log and record vendor activities, we also readily handle all of these actions for employees. Alerts can be sent via e-mail whenever staff customers or outside parties attempt to access resources that they are not allowed to access. You can set up automatic remediation. Again, installing our system is easy and we integrate with Active Directory and use pre-established roles and groups, so there is no extra burden for IT administrators. When auditors demand proof of compliance, administrators can simply print out detailed reports with a few mouse clicks. Our detailed audit capabilities deliver not only keystroke logging, but full and query-able session recording, if that is desired. With our centralized, policy-based access control platform in place, banks will be more secure, and be able to prove it.



**Cheryl Traverse**  
President & CEO

**Cheryl Traverse** joined Xceedium as president and CEO in November of 2005, and has since pioneered the development of Xceedium's market position, product portfolio, sales traction and overall organizational performance. Cheryl joined Xceedium from Immunix, Inc., where she served as president, CEO and Chairman of the board. While there, she restructured the technology for a new market space (Host Intrusion Prevention), created significant sales traction with OEMs, strategic alliances and enterprise customers and successfully sold the company to Novell, Inc. She previously served and President/CEO of Covigo Inc., a mobile middleware provider, which was purchased by Symbol. She also served as President/CEO of Taviz Technology, brightinfo.com which was sold to Annuncio/Peoplesoft and was an EVP with iBand that was sold to Macromedia.

**Xceedium**  
Access Control and Audit

**Contact Info:**

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